

Syed Shoaib Roshan H

Product manager for IFRS-grade ESG & climate software

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TAILORED FOR: PRODUCT LEADER / HIRING MANAGER

SUMMARY

I lead product for regulated ESG reporting — IFRS S1/S2, ASRS, TCFD — pairing deep domain knowledge with SQL/analytics and rapid prototyping. I ship the workflow and automate the engine underneath it, informed by direct time with the customers who use it.

WHAT I BRING

Owned product sprints for IFRS S1/S2, climate-risk and value-chain modules.
Automated GHG accounting and CRA report-writing — weeks of work down to days.
Discovery from the front line: I run the customers I build for.
SQL, Power BI, Figma, Replit and Cursor for fast, data-grounded iteration.

EXPERIENCE

Credibl ESG — Climate-Tech SaaS

Jan 2025 – Present

Founder's Office Associate (promoted from ESG Solutions & Strategy Manager) · Pune, India

Promoted into the Founder's Office; own GTM motion, pre-sales/solutioning and sales & partnerships enablement across global partners and customers.
Led product development sprints for AI-driven ESG modules enabling IFRS S1/S2 disclosures — climate-risk assessment, value-chain mapping, and risk/opportunity reporting.
Operated at the intersection of Customer Success, Professional Services and Product for high-value accounts, streamlining data management and reporting.
Built interactive carbon-footprint dashboards with SQL and Power BI; prototyped rapidly with Figma, Replit and Cursor.
Influenced \$100–150K+ of pipeline and closed business via an RFP-response engine, commercials and governance decks.

Oren — Climate-Tech SaaS

Sep 2024 – Jan 2025

Chief of Staff · Remote / India

Worked with founders to define product strategy and set the feature roadmap for an ESG analytics platform; created wireframes for benchmarking and goal-tracking.
Developed ESG supplier-scoring models from market research, iterating through customer feedback loops.
Built a custom analytics and FAQ engine for Sales and Customer Success.
Ran competitor analysis and market insights; supported founders in laying groundwork for fundraising.

StepChange — Climate-Tech SaaS

Nov 2023 – Sep 2024

Solutions & Strategy Associate · India

Developed net-zero strategies for clients — materiality analysis and life-cycle assessments — with dashboards aligned to GRI, SASB, CDP and the UN SDGs.
Enhanced platform features from user feedback with the product team, lifting engagement in ESG reporting.
Prepared advisory reports on EU CSRD and US SEC requirements, translating regulation into client action.

Draup — Talent Intelligence SaaS

Nov 2022 – Nov 2023

Associate Consultant · India

Delivered workforce-analytics solutions realising up to 30% talent cost savings for enterprise clients.
Engineered custom SQL and Python and built Power BI dashboards, cutting client time-to-value by 40%.
Led iterative user testing that fed the product-led growth of Draup's analytics offering.

McKinsey & Company

Jul 2021 – Nov 2022

Capabilities & Insights Analyst · India

Supported energy-sector consulting teams with primary/secondary research and Tableau dashboards.
Distilled complex research into concise, actionable insights for senior consultants in upstream oil & gas.

SKILLS

SQL · Python · Power BI · Tableau · Metabase · FastAPI · Figma ·
Replit · Cursor · JIRA · HubSpot · Salesforce · IFRS S1/S2 · TCFD ·
GHG Protocol · GRI / SASB / CDP · BRSR · ESRS / CSRD

CERTIFICATIONS

Sustainability & Climate Risk (GARP SCR),
2024
FSA Credential, Level 1
Certified ScrumMaster (CSM), 2022
Lean Six Sigma Black Belt, 2022

EDUCATION

B.Tech, Mechanical Engineering — Amrita School of Engineering, Coimbatore (GPA 8.00/10, 2021)

If you're building climate or ESG product, I'd love to compare notes.